

MARKET SNAPSHOT – 12/2/14

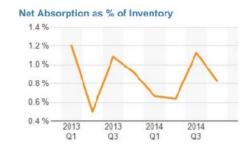
SUDWEEKS GROUP

Availability	Survey	5-Year Avg
Rent Per SF	\$0.43	\$0.39
Vacancy Rate	5.1%	7.6%
Vacant SF	24,582,158	34,757,876
Availability Rate	9.1%	12.1%
Available SF	45,959,025	56,342,499
Sublet SF	2,148,196	4,625,276
Months on Market	8.4	10.2

Inventory	Survey	5-Year Avg
Existing Buildings	10,076	10,049
Existing SF	486,294,719	459,700,394
12 Mo. Const. Starts	18,707,267	8,752,593
Under Construction	16,135,634	7,100,971
12 Mo. Deliveries	18,550,526	7,187,117

Demand	Survey	5-Year Avg
12 Mo. Absorption SF	19,986,970	12,080,284
12 Mo. Leasing SF	52,293,880	48,276,346

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$72	\$63
Asking Price Per SF	\$87	\$79
Sales Volume (Mil.)	\$1,458	\$1,303
Cap Rate	6.7%	6.7%







FORECAST 9,000 12.0 % 11.0 % 8,000 10.0 % 6,000 9.0 % 5,000 7.11 % 4,000 5.0 % 3,000 1,000 1.0 % 3.0 % 2.0 % -1,000 2011 2012 2015 2016 2010 2013 2014 Net Delivenes Net Absorption Wacancy Rate

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